Calgary Curling Club Board of Directors Meeting Thursday, December 17, 2015

PRESENT: Rick Rathier

Maureen Leew Belinda Mitchell

John Teed Philip Wrav

Bob Laycock

Dave York Reg Rowell Meghan Pollock

Bob Fink

ABSENT: Rob Lane Andrea Czinkota Chris Bean Marcel Zowtuk

President Rick Rathier called the meeting to order at 6:00 PM.

MOTION TO APPROVE AGENDA:

Moved by Philip Wray, seconded by Belinda Mitchell that the agenda be approved as presented.

Carried

APPROVAL OF MINUTES OF PREVIOUS MEETING:

MOTION:

Moved by Reg Rowell, seconded by Dave York that the minutes be accepted as presented.

Carried

BUSINESS ARISING FROM PREVIOUS MINUTES:

High School Curling Update

Bob has discussed the matter with Club Managers and they are on side. Proceeds from their annual golf tournament will go towards the High School Curling event. Maureen and Bob will meet with personnel from Huntington Hills in the New Year to firm up plans and will put together a poster with details to be distributed to student participants in preparation for the event. A meeting will be set with school personnel once details are in place.

Legacy Wall

No report – will proceed after the break

Everest Contest

 This has been offered to 6 groups in the target demographic with no interest shown.

PRESIDENT'S REPORT:

President Rathier reported on a successful Turkey Shoot that was well-attended by members and thanked Board members for assisting with this event. It was noted that Marcel Zowtuk's auction of turkeys was well-received and an interesting addition to the usual events of that evening. The Shoot-Out event was also well-received again this year. He asked about a Directors' team for the upcoming Christmas 'Spiel.

COMMITTEE REPORTS:

<u>Finance</u> (Bob Laycock for Andrea Czinkota)

The economy is showing an influence on CCC operations. It is definitely soft. The club continues to be very busy with league play and associate league play and bookings. Corporate usage is down in the first half.

Revenue will still hold its own and Expenses should start declining in our second half as management is making adjustments to hold our end goals. We are still very confident that budget will be reached or bettered.

Most Revenue items are strong except for the net F&B. We have unfortunately hit the three pay period in November. (Annual hit on wages that happens once a year) It is covered in the overall budget.

F&B is being closely watched and adjustments are already in place. We have already adjusted some office hours as well and ice wages will catch up.

Yearend projections still have our contribution to club improvements ahead of budget. I am feeling this line will continue to shift to a bigger positive number.

Balance Dec 15th \$544,396.99

MOTION:

Moved by Meghan Pollock, seconded by Reg Rowell, that the Financial Report be accepted as presented.

Carried

Club Draws (Rick Rathier)

The second go-round is under way and the process of updating standings went well. One coin toss was required to resolve a tie situation. Two bye requests that came in to the office in August were missed. Bob was able to resolve this by calling other teams and shuffling games. Discussion regarding recording byes as these came in before binders were set up for registration.

Food and Beverage (Reg Rowell)

After a bit of a slow start due to leagues starting late and the slower economy, we seem to be levelling out. In comparison to last year's sales for the month, we are only \$527.00 short in actual sales. Marked improvement is expected in December since there will be only 1 ½ pay periods. Attempts are being made to balance a level of service to members while accounting for slower periods of sales. We want to retain key people in all positions. A request was made for a column to show year over year sales in the financial statements for meetings. Manager Laycock to ask accountant to include this.

<u>Ice/Building Maintenance</u> (Dave York)

Dave asked about the timelines for the arena insulation project scheduled for this summer. Manager Laycock confirmed we need to pre-order materials by the end of January and the work is scheduled to commence on June 7. The Club commitment is one full-time labourer and a scissor lift.

City personnel did another walk-through and are on-side for continued funding of our projects.

Bonspiels & Playdowns (John Teed)

Targets for the Christmas 'Spiel are 32 rec. and 16 competitive teams. So far we have 26 and 8 respectively. It is anticipated that more competitive teams will sign on following playdown events this weekend.

Golf / Entertainment (John Teed)

Golf Day is booked for Carstairs for June 25 to avoid the Fathers' Day weekend.

The Turkey Shoot was a success once again.

Constitution / Shares (Belinda Mitchell) None

Facility Associate Liaison (John Teed)

Letters were sent to the heads of all leagues and feedback was received from 16/20. All was positive. Face to face meetings were held with 10 with 4 to come. Issues around rovers were discussed and resolved. Some leagues are down in membership so contacts were facilitated to have Greenhorn and others looking to curl connected.

<u>Curling Academy</u> (Meghan Pollock)

Curling events and instruction are going well. Corporate bookings are down 65% over last year and of the remaining 35%, numbers attending are down about 75%. Manager Laycock noted they are being creative with events offered and booked. Noted an event offering hot chocolate and cookies for 700+ people.

Casino / Fund Raising (Meghan Pollock) No report

Publicity (Philip Wray)

Newsletters and reminders about events have gone out. Updates to directors' page of website to come in January.

<u>Historical</u> (Belinda Mitchell/Maureen Leew)

An idea for "Retro Sweater Week" was in the works but will be postponed to next season. Advertising will go out with the year-end newsletter asking people to locate their sweaters and stay tuned. Likely the week before Christmas next year.

Nominating (Andrea Czinkota)

Manager Laycock noted he has interest from a high-level curler to become part of our Board.

Marketing / Advertising (Philip Wray/Marcel Zowtuk)

Marcel is distributing pins and information at various events including the Continental Cup.

MANAGER'S REPORT (Robert Laycock): see written report attached.

CCC will close Sunday night for the Christmas Break. Staff will be here on the 21st and 22nd to do a full ice maintenance burn and flood. Office will be here till noon on the 23rd. We are back on the 26th for the Christmas Bonspiel. The club will operate on the 26th,27th,28th,29th then close for the 30th and 31st. We are back with Saturday leagues on the 2nd of January.

Staff have postponed a Christmas Day till spring. We will have an informal noon to 2pm on Tuesday to catch up on cards, gifts, and pay. We seem to have a run on people being away or extremely busy this year.

Freezer will show up any day now. We also have the HASMAT study (City) in on the 22nd. We also have a few house maintenance projects planned for the break. Grease trap, glass, and others. We are also looking at new carpet in the games room during the break.

Bonspiel should have over 40 teams which is a good count. The rec side will be getting lunch on the 26th as well as a giveaway. Competitive will get 95% prize payout.

Digital Voting and proxies were discussed with Doug Watson. Doug recommends holding off on any changes as in the next 1-3 years the Government of Alberta will likely complete a rewrite of not for profit legislation. He thinks it will increase our flexibility in terms of governance. Doug also feels strongly that proxies are already in place to include those interested but not available.

Turkey Shoot winners included the above Doug Watson as the Shoot-Out winner. We had a great night and all 40 turkeys did disappear. Directors contribution to the night was \$190 for some extra prizes and snacks.

City By-Law : recycling Commercial Businesses and organisations will need to comply as of February 1, 2016 to schedule "D". Schedule D contains 16 points of recycle.(Distributed at meeting)

Robert Laycock GM

NEW BUSINESS

-Canada Curling Commitments

CC are pushing a change to per-player contributions of fees as opposed to per sheet as it currently stands. There was a great deal of discussion regarding impact to CCC. They have approached and want us to be a prototype for larger clubs but the impact would likely take us from an annual \$2500.00 contribution to \$10,000 - \$12,000, depending on how it is calculated. The alternative would be to pull out of CC affiliation. Bob will receive additional information on this in the next month and will update Board members through email.

NEXT MEETING: January 28, 2016 6:00 PM

February 25, 2016 March 23, 2016

ADJOURNMENT:

Moved by Philip Wray, seconded by Maureen Leew that the meeting be adjourned at 7:30 PM. Carried

Rick Rathier (Maureen Leew) for Rob Lane Secretary